

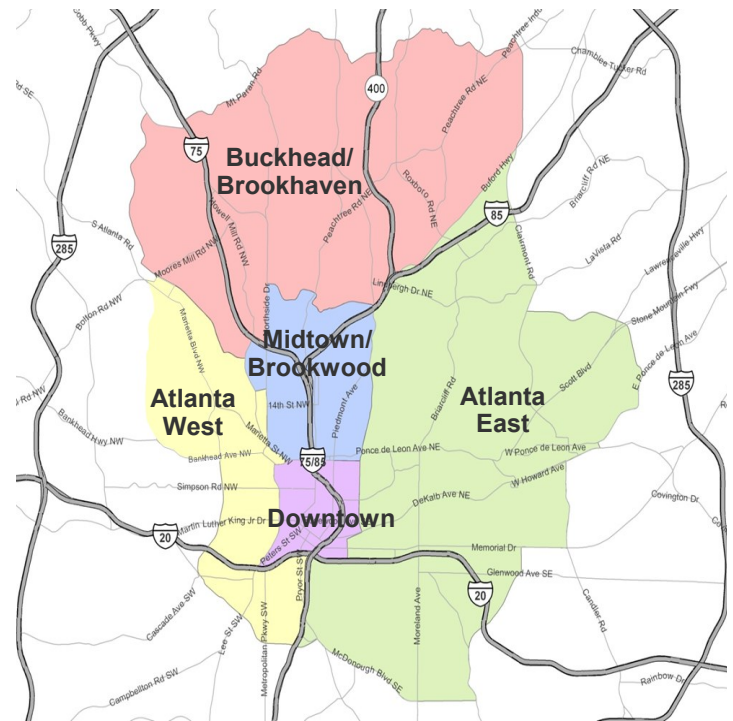
# INTOWN ATLANTA CONDOMINIUM & TOWNHOME MARKET

Year-End 2023

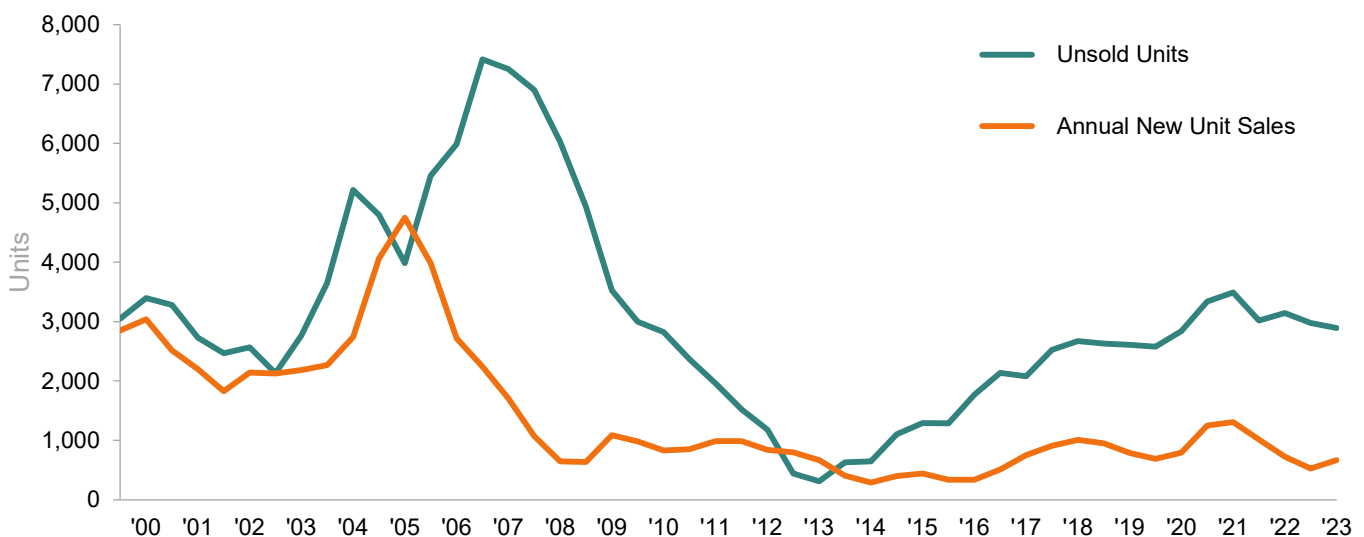
## KEY TRENDS

- \* The unsold inventory at year-end was 2,892 units, with a standing inventory of roughly 1,400 units when vacant, unsold townhome lots are excluded.
- \* There were 665 new sales in 2023, the lowest volume since 2016.
- \* Five of the top-ten selling communities in the second half of the year had average home prices of less than \$500,000.
- \* Townhomes continue to dominate the market, accounting for 70% of sales in 2023.
- \* Resale volume dropped 46% from 2021 to 2023, while prices increased more than 20% over the same time period.

## SUBMARKETS



### UNSOLD UNITS RELATIVE TO ANNUAL SALES OF NEW UNITS



For more information on the intown Atlanta condominium and townhome market, [click here](#).

