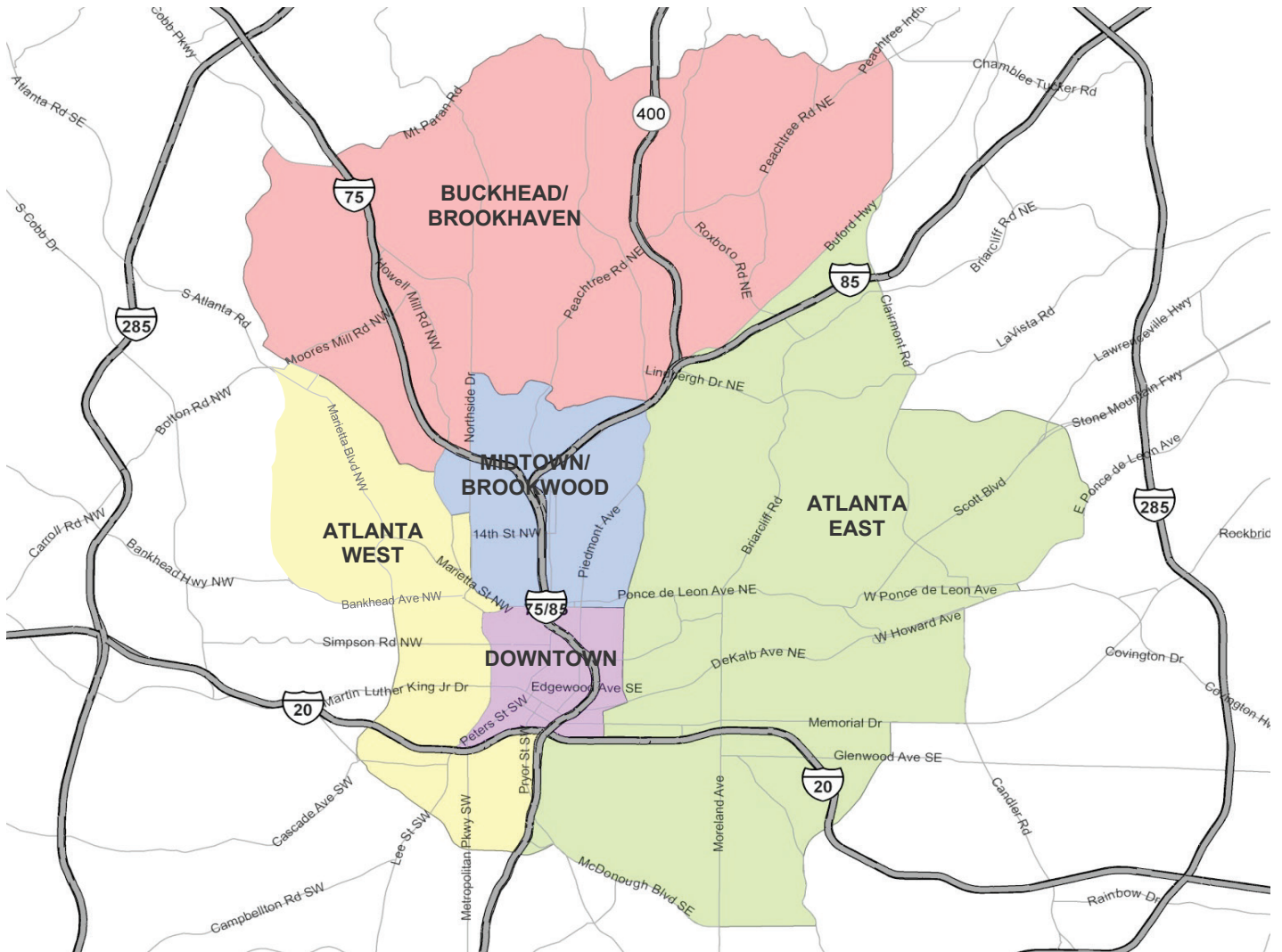


ACTIVE CONDOMINIUMS BY SUBMARKET - INTOWN ATLANTA



Submarket	No. of Projects	No. of Units	Units Closed	Units Under Contract	Unsold Units	Percent of Active Units Sold	Sales in 2nd Half of 2020*	Proposed Units
Downtown	6	211	57	67	87	59%	11	40
Midtown/Brookwood	13	992	491	68	433	56%	57	328
Buckhead/Brookhaven	19	820	411	44	365	55%	81	274
Atlanta East	55	2,240	613	184	1,443	36%	237	1,175
Atlanta West	11	956	266	180	510	47%	60	514
Intown Totals	104	5,219	1,838	543	2,838	46%	446	2,331

* Figures in this column include sales in projects that were active as of mid-year 2020, but sold out during the second half of 2020.

Note: Condominiums include flats and townhomes.

Source: Haddow & Company

Updated: Year-End 2020