

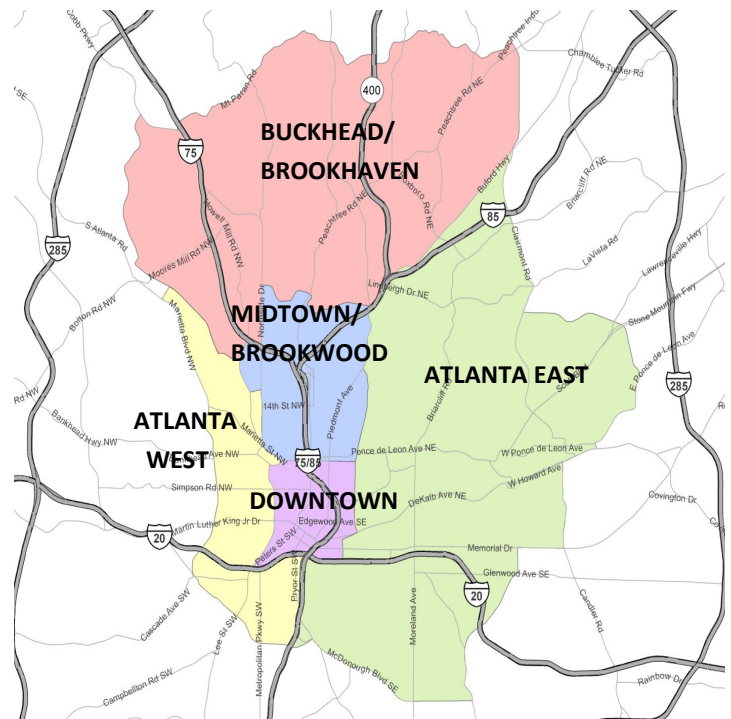
# INTOWN ATLANTA CONDOMINIUM MARKET

Mid-Year 2018

## KEY TRENDS

- \* At mid-year 2018, there were 75 active condominium developments totaling 3,878 units.
- \* Townhomes comprise 71% of active inventory, compared to five years ago when only 16% were townhomes.
- \* Sales volume of new condominiums over the past 12 months was the highest it has been in six years.
- \* The average resale price at mid-year 2018 is up 18.5% compared to the average resale price for all of 2015.
- \* To offset rising land costs, some developers are starting to build at higher densities with narrow townhomes or by stacking townhomes in four-story buildings.

## SUBMARKETS



## UNSOLD UNITS RELATIVE TO ANNUAL UNIT SALES

