

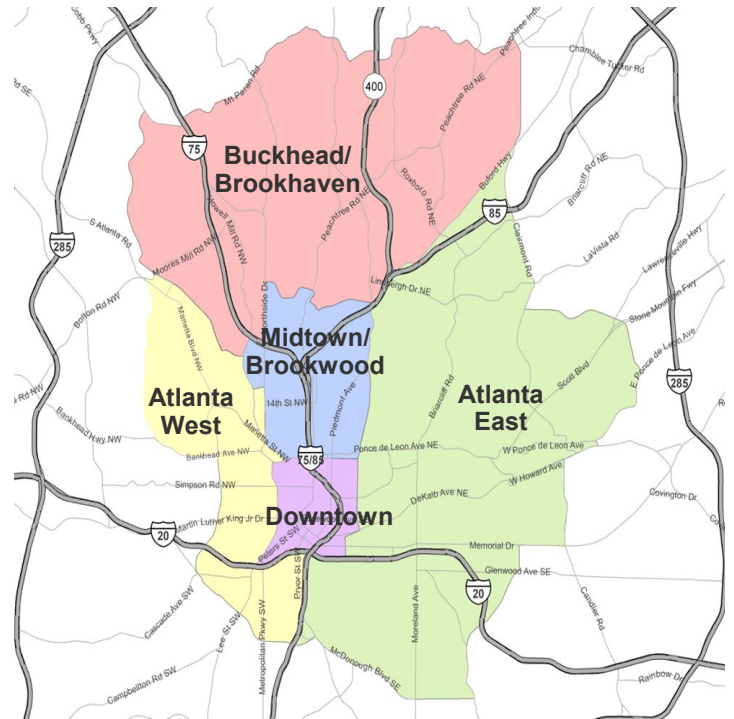
INTOWN ATLANTA CONDOMINIUM MARKET

Mid-Year 2021

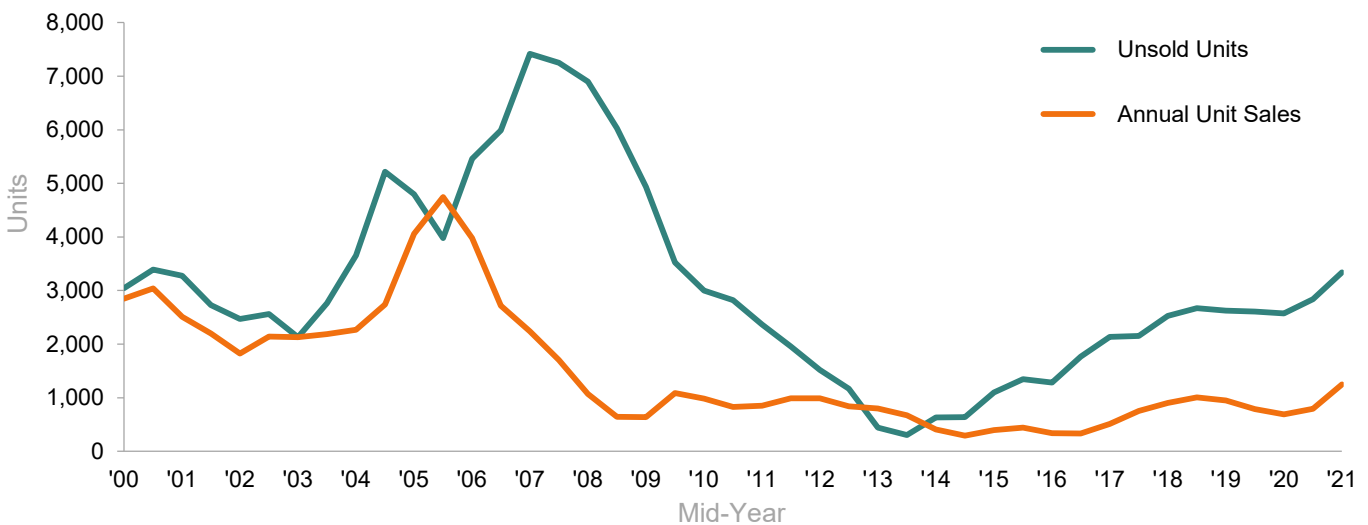
KEY TRENDS

- * At mid-year 2021, intown Atlanta had 109 active condominium and townhome developments totaling 5,980 units.
- * The unsold inventory at mid-year was 3,337 units, but the standing inventory was 1,702 units when vacant, unsold lots in townhome communities are excluded.
- * Intown Atlanta recorded 1,251 sales in the last 12 months, the most since 2007.
- * Six of the top 10 selling communities in the first half of the year had an average unit price below \$500,000.
- * Townhomes continue to dominate the market, accounting for 80% of total sales in the first half of 2021.

SUBMARKETS



UNSOLD UNITS RELATIVE TO ANNUAL UNIT SALES



Note: Annual unit sales are for the previous 12-month period.

