

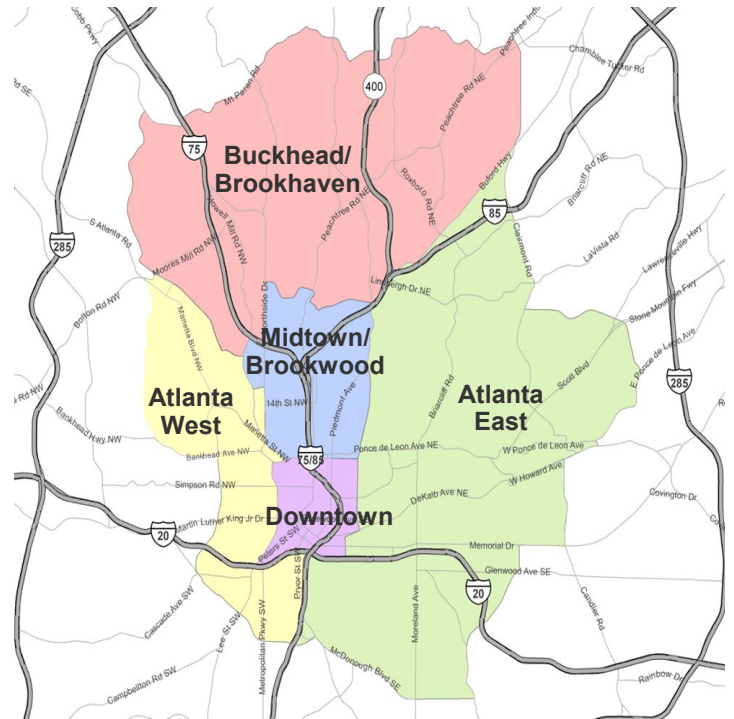
# INTOWN ATLANTA CONDOMINIUM MARKET

Year-End 2020

## KEY TRENDS

- \* At year-end 2020, intown Atlanta had 104 active condominium and townhome developments totaling 5,219 units.
- \* The unsold inventory at year-end was 2,838 units, but the standing inventory was 1,425 units when vacant, unsold lots in townhome communities are excluded.
- \* Development activity is robust, as 1,293 units delivered in 2020, the most since 2008.
- \* Approximately 57% of unsold inventory is priced below \$300 per square foot, while only 13% is priced above \$400 per square foot.
- \* Townhomes continue to dominate the market, accounting for 77% of total sales in the second half of 2020.

## SUBMARKETS



### UNSOLD UNITS RELATIVE TO ANNUAL UNIT SALES

