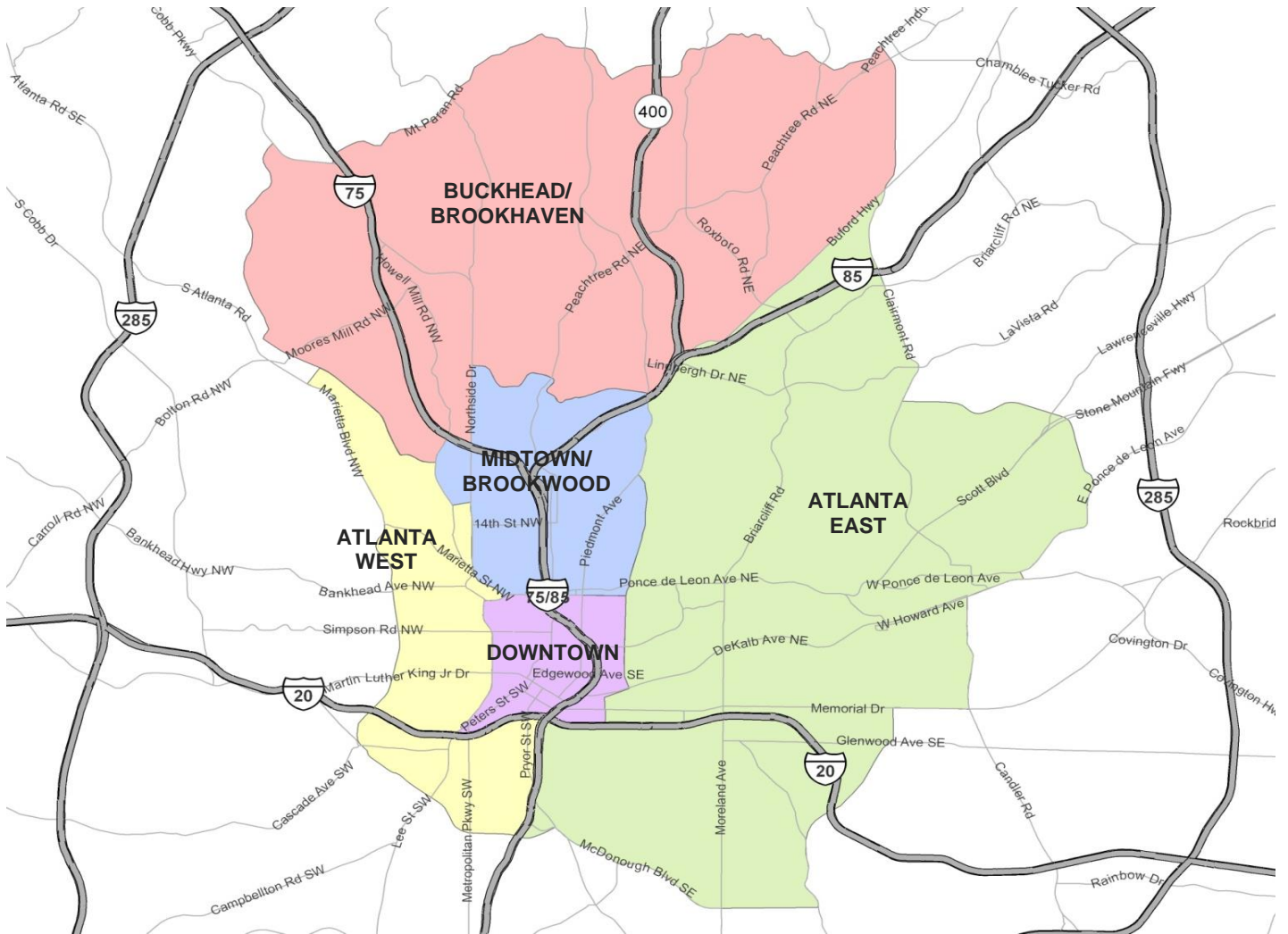


# ACTIVE CONDOMINIUMS BY SUBMARKET



Submarket	No. of Projects	No. of Units	Units Closed	Units Under Contract	Unsold Units	Percent of Active Units Sold	Sales in 1st Half of 2019*	Proposed Units
Downtown	4	194	0	99	95	51%	3	132
Midtown/Brookwood	12	976	299	96	581	40%	56	462
Buckhead/Brookhaven	21	927	420	109	398	57%	100	232
Atlanta East	45	1,699	487	203	1,009	41%	205	909
Atlanta West	6	658	15	201	442	33%	58	275
<b>Intown Totals</b>	<b>88</b>	<b>4,454</b>	<b>1,221</b>	<b>708</b>	<b>2,525</b>	<b>43%</b>	<b>422</b>	<b>2,010</b>

\* Figures in this column include sales in projects that were active as of year-end 2018, but sold out during the first half of 2019.